

COVER LETTER

August 27, 2019

City of Kirksville Attn: City Clerk City Hall 201 South Franklin Street Kirksville, MO 63501

Dear City of Kirksville representatives,

On behalf of Advanced Disposal Services Solid Waste Midwest, LLC ("Advanced Disposal"), I thank you for the opportunity to submit a bid for the Collection and Disposal of Residential Solid Waste, Curbside Trash, Recyclable and Bulky Items for the City of Kirksville, Missouri. The enclosed proposal from Advanced Disposal has one overriding goal—to provide exceptional environmental integrity, superior customer service, and measurable economic value to the City of Kirksville.

We are strong stewards of the environment and work with our surrounding neighborhoods to become part of the community. We view our services as vital to the infrastructure needs of all cities, counties and municipalities. Through this bid process, we look forward to fulfilling the scope of work for the City of Kirksville's Residential Solid Waste Services.

I have appointed Chuck Duncan, Municipal Marketing Manager, to serve as your primary contact for this bid response. His contact information is:

1145 Bear Road

Decatur, Illinois 62522 Mobile: 217-317-1072

Email: Chuck.Duncan@advanceddisposal.com

We look forward to continuing our relationship of shared success. As President of Advanced Disposal Services Solid Waste Midwest, LLC, I am authorized to sign and submit the attached proposal response and I have the ability to bind our company by signature.

MA

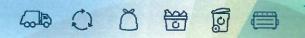
John Spegal

90 Fort Wade Road Ponte Vedra, FL 32081

Phone: 904-739-7900

Email: john.spegal@advanceddisposal.com





COMPANY PROFILE

Company Profile

Advanced Disposal Services, Inc. and its subsidiaries, is the fourth largest environmental services company in the U.S. We are a full-service vertically integrated waste management company, providing non-hazardous solid waste collection, recycling, and landfill disposal solutions to commercial, industrial, municipal and residential customers throughout 16 states and the Bahamas. We pride ourselves on our strong partnerships between our employees and the customers we serve. We also maintain a strong commitment to personalized and friendly customer service.

Community Commitment

No one understands the needs of a community better than those who live and work in it. Our philosophy of decentralized operations allows our local teams to give back to their communities in ways that best meet the needs of their communities. This location-specific approach to good corporate citizenship results in an array of outreach programs, contributions and support that serve and benefit thousands of people across the Advanced Disposal footprint. It is our goal to hire within the communities we serve and locally purchase supplies, equipment and fuel. We don't just sign a contract with a township, county or municipality...we become a part of the community.

Forward Thinking

Advanced Disposal is deeply committed to ensuring a clean and safe environment for our employees, our customers, and our communities. We consider environmental stewardship of utmost importance and believe that our true business is making the world a cleaner, more beautiful place to live, work and play.

We approach all of our operations with a keen eye on safety and environmental care. Our landfills are built with state-of-the-art engineering designs and materials. We use extreme caution when constructing these sites to ensure the integrity of the design and materials are maintained. Daily operations are just as important as construction. Advanced Disposal uses only state certified experienced equipment operators. A certified landfill operator is also always on site when the facilities are accepting waste. We fully comply with all local, state and federal regulations, and our sites are inspected annually at a minimum. With 40 landfills to maintain, operate and potentially expand, we will always remain vigilant to the protection of our natural environment while providing an integral infrastructure asset for the safe and healthy disposal of the community's waste.

Environmental compliance is equally important in our collection operations. Advanced Disposal operates a fleet of more than 3,200 trucks that must be operated and maintained in an environmentally sound manner. Advanced Disposal follows all local, state and federal regulations in regards to its operating fleet. The trucks are maintained nightly with rotating schedules to make sure all parts of the truck are operating in a safe and proper way. Only approved fuels are used including alternative fuels such as compressed natural gas (CNG). Currently about twelve percent of our fleet runs on CNG, and we are always looking for opportunities to grow that number. All waste generated in the maintenance of our fleet are disposed of in a proper manner with the necessary documentation of proper disposal.



In a business where the end results are clean and safe communities, Advanced Disposal takes its environmental stewardship responsibilities very seriously. Our employees, our neighbors and our families live in the communities we service. We believe it is our primary job to ensure that these communities are clean, safe and healthy for many years to come.

Our Operations

We operate 93 collection facilities, 73 transfer stations, 41 MSW and C&D landfills, 22 material recycling facilities and 16 landfill gas-to-energy facilities. Our operations are focused in 16 states including: Alabama, Florida, Georgia, Illinois, Indiana, Kentucky, Louisiana, Maryland, Michigan, Minnesota, Missouri, North Carolina, Pennsylvania, South Carolina, Tennessee, Wisconsin and the Bahamas.

Today, through the dedication of more than 6,000 employees, Advanced Disposal has a fleet of more than 3,400 vehicles running routes on a daily basis. We service more than 2.8 million residential customers including more than 800 exclusive city and county contracts.



THE AMERICAN INSTITUTE OF ARCHITECTS

AIA Document A310 Bid Bond

KNOW ALL MEN BY THESE PRESENTS, THAT WE AD	DVANCED DISPOSAL SERVICES SOLID WASTE MIDWEST, LLC
31226 INTREPID ROAD, MACON, MO 63552	THE DISTRIBUTION OF THE INITIAL OF T
as Principal, hereinafter called the Principal, and RLI Insu	urance Company
9025 N. Lindbergh Drive, Peoria, IL 61615	
a corporation duly organized under the laws of the State of	fIL
as Surety, hereinafter called the Surety, are held and firmly	y bound unto <u>City of Kirks</u> ville
	1 SOUTH FRANKLIN STREET, KIRKSVILLE, MO 63501
as Obligee, hereinafter called the Obligee, in the sum of	Ten Percent of the Estimated First-Year Contract Price Dollars (\$ 10%)
for the payment of which sum well and truly to be made, the executors, administrators, successors and assigns, jointly a	the said Principal and the said Surety, bind ourselves, our heirs, and severally, firmly by these presents.
	ECTION AND DISPOSAL OF RESIDENTIAL SOLID WASTE,
CURBSIDE TRASH, RECYCLABLE AND BULKY ITEMS FO	OR THE CITY OF KIRKSVILLE
the Obligee in accordance with the terms of such bid, and Contract Documents with good and sufficient surety for payment of labor and materials furnished in the prosecutic such Contract and give such bond or bonds, if the Princ penalty hereof between the amount specified in said bid a	of the Principal and the Principal shall enter into a Contract with a give such bond or bonds as may be specified in the bidding or the faithful performance of such Contract and for the prompt on thereof, or in the event of the failure of the Principal to entercipal shall pay to the Obligee the difference not to exceed the and such larger amount for which the Obligee may in good faith by said bid, or as otherwise required in the bid specifications, then this and effect.
Signed and sealed this27th day of	August 2019
dram templess)	ADVANCED DISPOSAL SERVICES SOLID WASTE MIDWEST, LLC (Pricipal) (Seal) RESIDENT (Title)
TINA FOSTER (Witness)	RLI Insurance Company (Surety) By: Attorney-in-Fact AUTUMN SCHNEIDER (Seal) (Title)

POWER OF ATTORNEY

RLI Insurance Company Contractors Bonding and Insurance Company

9025 N. Lindbergh Dr. Peoria, IL 61615 Phone: 800-645-2402

Know All Men by These Presents:

That this Power of Attorney is not valid or in effect unless attached to the bond which it authorizes executed, but may be detached by the approving officer if desired.

That RLI Insurance Company and/or Contractors Bonding and In together, the "Company") do hereby make, constitute and appoint:	surance Company, each an Illinois corporation, (separately and
Janice Fennell, Richard C. Rose, Jeremy C. Rose, Aimee R. Perondine, Jos Loveday, jointly or severally	hua Sanford, Tina Foster, Autumn Schneider, Amanda
in the City of Knoxville, State of Tennessee full power and authority hereby conferred, to sign, execute, acknowledge bonds and undertakings in an amount not to exceed (\$25,000,000.00) for any single obligation.	its true and lawful Agent(s) and Attorney(s) in Fact, with and deliver for and on its behalf as Surety, in general, any and all Twenty Five Million Dollars
The acknowledgment and execution of such bond by the said Attorney in leavecuted and acknowledged by the regularly elected officers of the Compa	Fact shall be as binding upon the Company as if such bond had been ny.
RLI Insurance Company and/or Contractors Bonding and Insuran following is a true and exact copy of a Resolution adopted by the Board of	ce Company, as applicable, have each further certified that the Directors of each such corporation, and is now in force, to-wit:
"All bonds, policies, undertakings, Powers of Attorney or other obligation the Company by the President, Secretary, any Assistant Secretary, Treast of Directors may authorize. The President, any Vice President, Sec Attorneys in Fact or Agents who shall have authority to issue bonds, policies all is not necessary for the validity of any bonds, policies, undertakings signature of any such officer and the corporate seal may be printed by faction. IN WITNESS WHEREOF, the RLI Insurance Company and/or Contemporare to be appropriated by its respectation.	urer, or any Vice President, or by such other officers as the Board retary, any Assistant Secretary, or the Treasurer may appoint icies or undertakings in the name of the Company. The corporate, Powers of Attorney or other obligations of the corporation. The csimile."
State of Illinois Vice President SEAL Vice President SEAL SEAL State of Illinois	RLI Insurance Company Contractors Bonding and Insurance Company By: Barton W. Davis With its corporate seal affixed this 16th day of RLI Insurance Company Vice President
County of Peoria SS	CERTIFICATE
On this <u>16th</u> day of <u>April</u> , <u>2019</u> , before me, a Notary Public, personally appeared <u>Barton W. Davis</u> , who being by me duly sworn, acknowledged that he signed the above Power of Attorney as the aforesaid officer of the RLI Insurance Company and/or Contractors Bonding and Insurance Company and acknowledged said instrument to be the voluntary act and deed of said corporation.	I, the undersigned officer of RLI Insurance Company and/or Contractors Bonding and Insurance Company, do hereby certify that the attached Power of Attorney is in full force and effect and is irrevocable; and furthermore, that the Resolution of the Company as set forth in the Power of Attorney, is now in force. In testimony whereof, I have hereunto set my hand and the seal of the RLI Insurance Company and/or Contractors Bonding and Insurance Company this day of
By: Hotchen L Jehnigk Notary Public Notary Public	RLI Insurance Company Contractors Bonding and Insurance Company

FORM CONSENT OF SURETY

The <u>RLI INSURANCE COMPANY</u>, a corporation organized and existing under the laws of the State of <u>Illinois</u>, A+ (Superior) rated by A.M. Best, Class XI, and licensed to do business in the State of Missouri, hereby certifies to, and consents and agrees with, <u>CITY OF KIRKSVILLE</u> that if the Contract for <u>COLLECTION AND DISPOSAL OF RESIDENTIAL SOLID WASTE</u>, <u>CURBSIDE TRASH</u>, <u>RECYCLABLE AND BULKY ITEMS FOR THE CITY OF KIRKSVILLE</u> to <u>ADVANCED DISPOSAL SERVICES SOLID WASTE MIDWEST</u>, <u>LLC</u>, then undersigned corporation agrees with said <u>CITY OF KIRKSVILLE</u> to execute and provide the surety bonds as required by <u>CITY OF KIRKSVILLE</u> Specifications, and will become a surety in the full amount set forth in the Specifications for faithful performance of all obligations of the bidder.

SIGNED, SEALED AND DATED AUGUST 27, 2019.

RLI Insurance Company

By:

Attorney-in-Fact, Autumn Schneider

NOTE: A Power-of-Attorney should be attached in accordance with the requirements of the Specifications, and if none specific to the consent of surety, I recommend that it be done in the same manner as the Power-of-Attorney for Bid Bond, or any Performance or Payment Bonds.

POWER OF ATTORNEY

RLI Insurance Company Contractors Bonding and Insurance Company

9025 N. Lindbergh Dr. Peoria, IL 61615 Phone: 800-645-2402

Know All Men by These Presents:

That this Power of Attorney is not valid or in effect unless attached to the bond which it authorizes executed, but may be detached by the approving officer if desired.
That RLI Insurance Company and/or Contractors Bonding and Insurance Company, each an Illinois corporation, (separately and together, the "Company") do hereby make, constitute and appoint:
Janice Fennell, Richard C. Rose, Jeremy C. Rose, Aimee R. Perondine, Joshua Sanford, Tina Foster, Autumn Schneider, Amanda
Loveday, jointly or severally
in the City of Knoxville, State of Tennessee its true and lawful Agent(s) and Attorney(s) in Fact, with full power and authority hereby conferred, to sign, execute, acknowledge and deliver for and on its behalf as Surety, in general, any and all bonds and undertakings in an amount not to exceed Twenty Five Million Dollars
(\$25,000,000.00) for any single obligation.
The acknowledgment and execution of such bond by the said Attorney in Fact shall be as binding upon the Company as if such bond had been executed and acknowledged by the regularly elected officers of the Company. RLI Insurance Company and/or Contractors Bonding and Insurance Company, as applicable, have each further certified that the following is a true and exact copy of a Resolution adopted by the Board of Directors of each such corporation, and is now in force, to-wit:
"All bonds, policies, undertakings, Powers of Attorney or other obligations of the corporation shall be executed in the corporate name of the Company by the President, Secretary, any Assistant Secretary, Treasurer, or any Vice President, or by such other officers as the Board of Directors may authorize. The President, any Vice President, Secretary, any Assistant Secretary, or the Treasurer may appoint Attorneys in Fact or Agents who shall have authority to issue bonds, policies or undertakings in the name of the Company. The corporate seal is not necessary for the validity of any bonds, policies, undertakings, Powers of Attorney or other obligations of the corporation. The signature of any such officer and the corporate seal may be printed by facsimile."
IN WITNESS WHEREOF, the RLI Insurance Company and/or Contractors Bonding and Insurance Company, as applicable, have
caused these presents to be executed by its respective Vice President with its corporate seal affixed this 16th day of
April , 2019 . RLI Insurance Company Contractors Bonding and Insurance Company SEAL By: Barton W. Davis Vice President State of Illinois SSS County of Peoria
State of Illinois
County of Peoria SS CERTIFICATE
On this <u>16th</u> day of <u>April</u> , <u>2019</u> , before me, a Notary Public, personally appeared <u>Barton W. Davis</u> , who being by me duly sworn, acknowledged that he signed the above Power of Attorney as the aforesaid officer of the RLI Insurance Company and/or Contractors Bonding and officer of the RLI Insurance Company and/or Contractors Bonding and Insurance Company as irrevocable; and furthermore, that the Resolution of the Company as

I, the undersigned officer of RLI Insurance Company and/or Contractors Bonding and Insurance Company, do hereby certify that the attached Power of Attorney is in full force and effect and is irrevocable; and furthermore, that the Resolution of the Company as set forth in the Power of Attorney, is now in force. In testimony whereof, I have hereunto set my hand and the seal of the RLI Insurance Company and/or Contractors Bonding and Insurance Company this

RLI Insurance Company Contractors Bonding and Insurance Company

By: Jean M. Stephenson

Corporate Secretary

Insurance Company and acknowledged said instrument to be the voluntary

act and deed of said corporation.

Notary Public



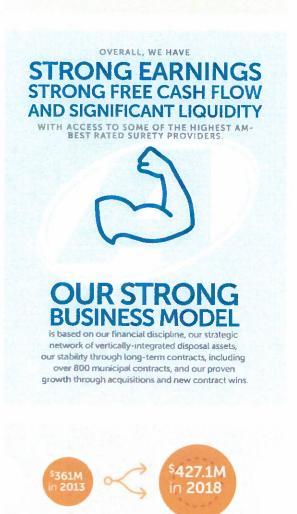
RECENT FINANCIAL MILESTONES:













ADSW LISTED NYSE

Advanced Disposal (NYSE: ADSW) achieved a transformational milestone in October 2016, with the completion of our initial public offering (IPO).



Definitions of adjusted EBITDA, adjusted EBITDA margins, adjusted free cash flow and reconciliations to GAAP numbers can be found in our publicly filed earnings releases, which are available on our website at www.aec.gov.

WHAT THIS MEANS FOR YOUR COMMUNITY:

dvanced Disposal implemented a number of positive, transformational changes in 2018 that will benefit our customers. We have spurred growth by employing a diverse business model, which involves a combination of adding important new contract wins and strategic acquisitions. These efforts, as well as our commitments to partnering with the communities we serve to provide quality service, built upon an unwavering focus on safety, makes Advanced Disposal the preferred choice to provide your community with solid waste collection, transfer, recycling and disposal services.

WE'VE GROWN ANNUAL ADJUSTED EBITDA,

THE INDUSTRY'S CORE MEASURE OF EARNINGS BY 18% IN THE PAST 5 YEARS.



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 11/16/2018

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed.

ff ti	f SUBROGATION IS WAIVED, subject his certificate does not confer rights t	to the	the terms and conditions of the certificate holder in lieu of s	he poli such en	cy, certain p	olicies may	require an endorsemen	t. A	statement on
2000	DDUCER			CONTA		7-			
Willis of Virginia, Inc. c/o 26 Century Blvd		NAME: PHONE (A/C, No, Ext): 1-877-945-7378 E-MAIL ADDRESS: certificates@willis.com							
							70-407-2376		
	D. Box 305191			ADDRE					
Nas	shville, TN 372305191 USA						RDING COVERAGE		NAIC#
						nsurance Co			11150
	URED vanced Disposal Services, Inc.			INSURI	ERB: Allied	World Nat:	ional Assurance Comp	any	10690
	e Attached List of Named Insureds)			INSURI	ERC: Evanst	on Insuranc	ce Company		35378
90 Fort Wade Rd.		INSUR	ERD: Arch I	ndemnity I	nsurance Company		30830		
Pon	te Vedra, FL 32081			INSURI	ERE:				
				INSUR	ERF:				
CO	VERAGES CER	TIFIC	CATE NUMBER: W8874194				REVISION NUMBER:		
- II	HIS IS TO CERTIFY THAT THE POLICIES NDICATED. NOTWITHSTANDING ANY RE- ERTIFICATE MAY BE ISSUED OR MAY XCLUSIONS AND CONDITIONS OF SUCH	PERT POLIC	rement, term or condition Tain. The insurance affori	I OF AN DED BY	Y CONTRACT THE POLICIE	OR OTHER I	DOCUMENT WITH RESPE	CT TO	WHICH THIS
LTR	TYPE OF INSURANCE		D WVD POLICY NUMBER		(MM/DD/YYYY)	(MM/DD/YYYY)	LIMIT	rs	
	X COMMERCIAL GENERAL LIABILITY						EACH OCCURRENCE	\$	2,000,000
	CLAIMS-MADE X OCCUR						PREMISES (Ea occurrence)	\$	1,000,000
A							MED EXP (Any one person)	\$	
		31GPP4985406 11/20/20	11/20/2018	11/20/2019	PERSONAL & ADV INJURY	\$	2,000,000		
	GEN'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	s	2,000,000
	POLICY PRO- X LOC						PRODUCTS - COMP/OP AGG	\$	2,000,000
	OTHER:						THOUSEN COMM FOR AGO	S	
1	AUTOMOBILE LIABILITY						COMBINED SINGLE LIMIT	s	5,000,000
	× ANY AUTO			11 /20 /2019	11/20/2019	(Ea accident) BODILY INJURY (Per person)	\$	3,000,000	
A	OWNED SCHEDULED		31CAB4985506						
	AUTOS ONLY AUTOS NON-OWNED		31043430300		11/20/2016	11/20/2019	PROPERTY DAMAGE	-	
	AUTOS ONLY AUTOS ONLY						(Per accident)	\$	
	W IMPRESSION W							\$	
В	X UMBRELLA LIAB X OCCUR			11/20/2018	11/20/2019	EACH OCCURRENCE	\$	15,000,000	
	EXCESS LIAB CLAIMS-MADE		03098718			AGGREGATE	\$	15,000,000	
	DED X RETENTION\$ 10,000							*\$	
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY						X PER OTH-		
A	ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED?	N/A	31WCI4985306		11 /00 /0010	11/20/2019	E.L. EACH ACCIDENT	\$	1,000,000
	(Mandatory in NH)	""	31WC14985306		11/20/2018		E.L. DISEASE - EA EMPLOYEE	\$	1,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - POLICY LIMIT	s	1,000,000
С	Pollution Liability		MKLV1ENV101554		11/20/2018	11/20/2019	Aggregate/Occurrence	-	000,000
DES	CRIPTION OF OPERATIONS / LOCATIONS / VEHICL	ES (A	ACORD 101. Additional Remarks Schedu	ile. may b	e attached if mon	e snace is requir	pd)		
Umb	orella Liability follows form	over	the General Liability,	Auto	Liability	and Emplo	vers Liability.		
			-		-	•			
Umb	orella coverage provides addit	iona	al limits over the Comme	rcial	General L	iability,	Automobile Liabilit	y an	d Employers
	bility policies.								
SEE	ATTACHED								
ÇĘ	RTIFICATE HOLDER			CANO	ELLATION	<u>-</u>			
				THE	EXPIRATION	N DATE THE	ESCRIBED POLICIES BE C EREOF, NOTICE WILL E Y PROVISIONS.		
1				<u></u>					
				AUTHO	RIZED REPRESE	NTATIVE			

© 1988-2016 ACORD CORPORATION. All rights reserved.

For Information Only

AGENCY CUSTOMER ID:	
LOC #·	



ADDITIONAL REMARKS SCHEDULE

Page 2 of 2

JENCY Willis of Virginia, Inc.		NAMED INSURED Advanced Disposal Services, Inc.	
POLICY NUMBER		(See Attached List of Named Insureds) 90 Fort Wade Rd.	
See Page 1		Ponte Vedra, FL 32081	
CARRIER	NAIC CODE		
See Page 1	See Page 1	EFFECTIVE DATE: See Page 1	
ADDITIONAL REMARKS		T	

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM.

FORM NUMBER: 25 FORM TITLE: Certificate of Liability Insurance

Auto policy includes CA9948 (Pollution Liability - Broadened Coverage for Covered Autos - Business Auto and Motor

Carrier Coverage Form).

INSURER AFFORDING COVERAGE: Arch Indemnity Insurance Company

POLICY NUMBER: 34WCI0519206 EFF DATE: 11/20/2018 EXP DATE: 11/20/2019

NAIC#: 30830

NAIC#: 11150

TYPE OF INSURANCE:

Per Statute

LIMIT DESCRIPTION:

LIMIT AMOUNT: Worker's Compensation - KY/MO/PA/MN E.L. Each Accident \$1,000,000 E.L. Disease-Pol Lim \$1,000,000

E.L. Disease Each Emp

\$1,000,000

INSURER AFFORDING COVERAGE: Arch Insurance Company

YPE OF INSURANCE:

stomobile Liability

Any Auto

LIMIT DESCRIPTION:

Combined Single Limit

SIR

LIMIT AMOUNT:

\$4,000,000

\$1,000,000

ACORD 101 (2008/01)

© 2008 ACORD CORPORATION. All rights reserved.

The ACORD name and logo are registered marks of ACORD

SR ID: 17068797

BATCH: 957960

CERT: W8874194

Named Insured:

ADS Renewable Energy - Eagle Point, LLC ADS Renewable Energy - Stones Throw, LLC ADS Renewable Energy - Wolf Creek, LLC ADS Solid Waste of NJ, Inc. Advanced Disposal Acquisition Sub, LLC Advanced Disposal Recycling Services Atlanta, LLC Advanced Disposal Recycling Services Gulf Coast, LLC Advanced Disposal Services Alabama CATS, LLC Advanced Disposal Services Alabama EATS, LLC Advanced Disposal Services Alabama Holdings, LLC Advanced Disposal Services Alabama, LLC Advanced Disposal Services Arbor Hills Landfill, Inc. Advanced Disposal Services Atlanta, LLC Advanced Disposal Services Augusta, LLC Advanced Disposal Services Biloxi MRF, LLC Advanced Disposal Services Birmingham, Inc. Advanced Disposal Services Blackfoot Landfill, Inc. Advanced Disposal Services Blue Ridge Landfill, Inc. Advanced Disposal Services Carolinas, LLC Advanced Disposal Services Cedar Hill Landfill, Inc. Advanced Disposal Services Central Florida, LLC Advanced Disposal Services Chestnut Valley Landfill, LLC Advanced Disposal Services Cobb County Recycling Facility, LLC Advanced Disposal Services Cobb County Transfer Station, LLC Advanced Disposal Services Cranberry Creek Landfill, LLC Advanced Disposal Services Cypress Acres Landfill, Inc. Advanced Disposal Services Eagle Bluff Landfill, Inc. Advanced Disposal Services East, Inc. Advanced Disposal Services Eastern PA, Inc. Advanced Disposal Services Emerald Park Landfill, LLC Advanced Disposal Services Evergreen Landfill, Inc. Advanced Disposal Services Glacier Ridge Landfill, LLC Advanced Disposal Services Greentree Landfill, LLC Advanced Disposal Services Gulf Coast, LLC

Advanced Disposal Services Gwinnett Transfer Station, LLC Advanced Disposal Services Hancock County, LLC Advanced Disposal Services Hickory Meadows Landfill, LLC Advanced Disposal Services Hoosier Landfill, Inc.

Advanced Disposal Services Jackson, LLC Advanced Disposal Services Jacksonville, LLC Advanced Disposal Services Jones Road, LLC Advanced Disposal Services Lancaster Landfill, LLC

Advanced Disposal Services Lithonia Transfer Station, LLC

Advanced Disposal Services Macon, LLC

Advanced Disposal Services Magnolia Ridge Landfill, LLC Advanced Disposal Services Mallard Ridge Landfill, Inc. Advanced Disposal Services Maple Hill Landfill, Inc. Advanced Disposal Services Middle Georgia, LLC

Advanced Disposal Services Midwest, LLC

Advanced Disposal Services Milledgeville Transfer Station, LLC

Advanced Disposal Services Mississippi Holdings, Inc.

Advanced Disposal Services Mississippi, LLC

Advanced Disposal Services Mobile Transfer Station, LLC Advanced Disposal Services Morehead Landfill, Inc.

Advanced Disposal Services National Accounts Holdings, Inc.

Advanced Disposal Services National Accounts, Inc. Advanced Disposal Services North Alabama Landfill, LLC

Advanced Disposal Services North Georgia, LLC

Advanced Disposal Services Oak Ridge Landfill, Inc.

Advanced Disposal Services Orchard Hills Landfill, Inc.

Advanced Disposal Services Pasco County, LLC

Advanced Disposal Services Pecan Row Landfill, LLC

Advanced Disposal Services Pontiac Landfill, Inc.

Advanced Disposal Services Renewable Energy, LLC

Advanced Disposal Services Rogers Lake, LLC

Advanced Disposal Services Rolling Hills Landfill, Inc.

Advanced Disposal Services Selma Transfer Station, LLC

Advanced Disposal Services Seven Mile Creek Landfill, LLC

Advanced Disposal Services Smyrna Transfer Station, LLC

Advanced Disposal Services Solid Waste Leasing Corp.

Advanced Disposal Services Solid Waste Midwest, LLC

Advanced Disposal Services Solid Waste Southeast, Inc.

Advanced Disposal Services South Carolina, LLC

Advanced Disposal Services South, LLC

Advanced Disposal Services Star Ridge Landfill, Inc.

Advanced Disposal Services Stateline, LLC

Advanced Disposal Services Sumner Landfill, Inc.

Advanced Disposal Services Taylor County Landfill, LLC

Advanced Disposal Services Tennessee Holdings, Inc.

Advanced Disposal Services Tennessee, LLC

Advanced Disposal Services Transport, LLC

Advanced Disposal Services Valley Meadows Landfill, LLC

Advanced Disposal Services Valley View Landfill, Inc.

Advanced Disposal Services Vasko Rubbish Removal, Inc.

Advanced Disposal Services Vasko Solid Waste, Inc.

Advanced Disposal Services Wayne County Landfill, Inc.

Advanced Disposal Services Western PA, Inc.

Advanced Disposal Services Zion Landfill, Inc.

Advanced Disposal Services, Inc.

Advanced Disposal Subsidiary Holding Company, LLC

Advanced Disposal Waste Holdings Corp.

Baton Rouge Renewable Energy, LLC

Burlington Transfer Station, Inc.

Caldwell Partnership, LLC

Cartersville Transfer Station, LLC

Caruthers Mill C&D Landfill, LLC

CGS Leasing, Inc.

CGS Services, Inc.

CGS Transport, LLC

Champion Transfer Station, LLC

Community Refuse Service, LLC

Diller Transfer Station, LLC

DLD Limited Partnership

Doraville Transfer Station, LLC

Eagle Point Landfill, LLC

Eco-Safe Systems, LLC

F.D.S. Disposal II, LLC

Farm Properties, LLC

Hall County Transfer Station, LLC

Harmony Landfill, LP

Highstar Royal Oaks I, Inc.

Highstar Royal Oaks II, Inc.

Hinkle Transfer Station, LLC

HWStar Holdings Corp. IWStar Waste Holdings Corp. Jones Road Landfill and Recycling, Ltd. Land and Gas Reclamation, Inc. Landsouth, Inc. Moretown Landfill, Inc. Mostoller Landfill, LLC Nassau County Landfill, LLC NEWS MA Holdings, Inc. NEWS Mid-Atlantic Holdings, Inc. NEWS North East Holdings, Inc. NEWStar Waste Holdings Corp. North East Waste Services, Inc. North East Waste Transport, Inc. Old Kings Road Solid Waste, LLC Old Kings Road, LLC Parker Sanitation II, Inc. Pasco Lakes Inc. PDC Disposal Co., Inc. Precision Waste Services, Inc. Sister's Sanitation Services, LLC South Hadley Landfill, LLC South Suburban, LLC SSI Southland Holdings, Inc. St. Johnsbury Transfer Station, Inc. Stone's Throw Landfill, LLC Summit, Inc. Superior Waste Services of New York City, Inc. Tallassee Waste Disposal Center, Inc. Turkey Trot Landfill, LLC Vermont Hauling, Inc. Waitsfield Transfer Station, Inc. WBLF Acquisition Company, LLC Welcome All Transfer Station, LLC Western Maryland Waste Systems, LLC Wolf Creek Landfill, LLC WSI Medical Waste Systems, Inc. WSI of New York, Inc.

WSI Sandy Run Landfill, LLC

SECRETARY'S CERTIFICATE

On behalf of ADVANCED DISPOSAL SERVICES SOLID WASTE MIDWEST, LLC. (the "Company"), the undersigned does hereby certify in <u>his</u>/her capacity as Secretary of the Company that:

The officers shown below are duly elected or appointed, qualified and acting officers of the Company holding the office indicated below, and each of them is authorized to execute and deliver agreements, documents and written instruments necessary or required in connection with the RFP and all related agreements, documents, certificates and instruments on behalf of the Company.

John Spegal President

Dan DeWaard Vice President

William S. S.

William Soffera Vice President
Tammy Wilson Vice President
Mark Nighbor Vice President

Jeffrey Everett Secretary and Vice President

Melissa Bachhuber Assistant Secretary and Vice President

Kevin McDonough Treasurer

Bob Chizmar Assistant Treasurer and Vice President Zachary Salata Assistant Treasurer and Vice President

The principal place of business of the Company is 90 Fort Wade Road, Ponte Vedra, Florida 32081.

IN WITNESS WHEREOF, I have executed this Secretary's Certificate on _

DONNA KAY LAFONTAINE Commission # GG 6285 My Commission Expires June 27, 2020 Printed Name: Jeffrey Everett

Title: Secretary

STATE OF <u>FLORIDA</u> COUNTY OF <u>ST. JOHNS</u>

The foregoing instrument was acknowledged before me this add of August, 2019 by Jeffrey Everett

He/She is personally known to me or has produced a driver's license as identification.

)

NOTARY SEAL

Notary: Print Name: D

Donna Kay LaFondaine Tentacae

Notary Public, State of FLORIDA

WRITTEN ACTION IN LIEU OF A FORMAL MEETING OF THE SOLE STOCKHOLDER ADVANCED DISPOSAL SERVICES SOLID WASTE MIDWEST, LLC

The undersigned, being the sole stockholder of Advanced Disposal Services Solid Waste Midwest, LLC (the Company"), hereby consents to and adopts the following resolutions in lieu of taking such action at a formal meeting of the Company in accordance with Wisconsin laws and the Certificate of Incorporation and By-Laws of the Company:

WHEREAS, the Company is considering a bid opportunity within the City of Kirksville, state of Missouri location hereby solicits bids for Collection and Disposal of Residential Solid Waste, Curbside Trash, Recyclable and Bulky items. Proposals are sought for a five (5) year period beginning October 2019. ("Bid");

RESOLVED, that the Stockholder of the Company deems it to be in the Company's best interest to proceed with the Contract proposal and to authorize John Spegal, President and Mark Nighbor, Vice President for the Company, to sign the bid documents on behalf of the Company;

FURTHER RESOLVED, that any officer of the Company, acting alone or together, be, and each of them hereby is, authorized and empowered to take any and all such further action or do or cause to be done any and all such further things as such officer may, in such officer's discretion, determine to be necessary, proper or advisable to carry into effect the purposes of the foregoing resolution.

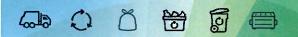
IN WITNESS WHEREOF, the undersigned has executed this Consent of the Sole Stockholder to be filed as part of the minutes of the Company as of the <u>20th</u> day of <u>August</u>, 2019.

STOCKHOLDER

ADVANCED DISPOSAL SERVICES MIDWEST, LLC.

By:

Michael K. Slattery
Executive Vice President



EQUIPMENT LIST & SERVICE DETAILS

Our Equipment Keeps Us Moving

Advanced Disposal relies on our equipment to keep our business moving. Our operations involve a series of carts, containers, roll offs and trucks that get your waste and recycling to our landfills and each customer or community might require some specific equipment to meet their needs. We work with our customers and invest heavily in our equipment, making sure it meets their needs, operates safely and efficient and has a minimal impact on the environment and community.

The following is an overview of the trucks we plan to utilize for the City of Kirksville collection program.

Number	Year	Make	Tare Weight
272 569 (main)	2017	Peterbilt – Front load	41,980
272570 (main)	2017	Peterbilt – Front load	42,040
2 81 519 (main)	2018	Peterbilt – Side load	36,800
202543 (spare)	2000	Mack – Front load	40,680
291028 (spare)	2009	Mack – Side load	39,980
274018 (spare)	2007	Freightliner – Rear load	36,180

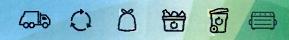
Advanced Disposal will continue to work with City personnel to route Kirksville as efficiently as possible while continuing to lower the average gross weight of our trucks as requested on the bid proposal. Our proposed operational plan will use a total of 8 route days to pick up the entire City in one week lowering the average weight per load to 60,000 pounds gross per load. All tonnage will be delivered to:

• Maple Hill LF - Macon, MO

The truck used for recycling services will also be able to service the entire community in a single week. The truck used for recycling has a tare weight of 36,800 with total gross weight of 48,800 when loaded. That service will remain on an EOW (every other week) schedule for the duration of the contract. Recycling will be delivered to our Moberly Transfer Station to be inspected then loaded for delivery to one of the following recycling facilities:

- Hope Haven Industries Chillicothe, MO
- Federal International Jefferson City, MO





MUNICIPAL CONTRACT REFERENCES

Municipal Customer References

Municipal Franchise	Type of Service (Residential, Commercial, Disposal, T&D, Recycling)	Service Level	Contact	House Count	Key Personnel	Contact Information
City of Moberly	Residential, Commercial, Industrial	Semi Automated (GAR (1x)), REC 1x, Bulk 1 itemper week	Tom Sanders, (660) 269-7644, Director of Public Works tsanders@cityofmoberly.com	4,421	Brian Crane, City Manager	Brian Crane (660) 269-7644 amorris@cityofinoberly.com
City of Macon	Res idential	Manual (GAR (1x), 1 Bulk item per week	Mary Lou Craigg, (660) 385-6421, City Clerk mlcraigg@cvalley.net	2,274	Avis Marshall, City Administrator	administrator/glaitua flagon
City of Boonville	Residential, Commercial, Industrial, Operator for City Transfer Station	Manual (GAR (1x), Bulk (Annual(2x))	M.L. Cauthon, (660) 882-882-5257 Director of Public Works mcauthon@boonville-mo.org	2,696	M.L. Cauthon, Director Public Works	M.L. Cathaun (660) 882-5257 mcauthon@boonville-mo.org

Advanced Disposal has serviced:

Moberly since 2005

Boonville since 2007

Macon since 1999

Advanced Disposal also currently services the following Municipalities in Missouri:

LaPlata

Queen City

Hurdland

Lancaster

Brashear

Atlanta

Clarence

Cairo

Callao

Bucklin

New Cambia

Albany

Madison

Fayette

New Franklin

Armstrong

Albany

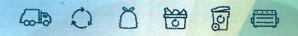
Glenwood

Green Castle

Marceline

Huntsville

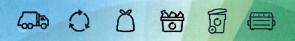




LOCAL SERVICES TEAM

Employee	Position	Duties	Reports To	Education & Training
Dan Buckley <u>Daniel.Buckley@advanceddisposal.com</u> 660-342-2240 cell	General Manager	Directly facilitates & authorizes truck & equipment purchases and oversees hiring the "TEAM" that will orchestrate the day-to-day operations of the City Contract.	Area Manager	20+ years of experience in the Solid Waste Industry
Dan Goulder <u>Dan.Goulder@AdvancedDisposal.com</u> 660-342-0230 cell	oulder@AdvancedDisposal.com Site Manager		General Manager	20+years of experience in the Solid Waste Industry
Pedro Zamora <u>Pedro.Zamora@AdvancedDisposal.com</u> 660-349-6247 cell	Commercial Route Supervisor	Assists the Operations Manager & Dispatcher on a daily basis to ensure that operations run as scheduled and works directly with the drivers.	Operatio ns Manager	3+years of experience in the Solid Waste Industry
Craig Hicks Craig.Hicks@AdvancedDisposal.com 660-621-0762 cell Residential Route Supervise		Assists the Operations Manager & Dispatcher on a daily basis to ensure that operations run as scheduled and works directly with the drivers.	Operatio ns Manager	10+years of experience in the Solid Waste Industry
Ronnie Yount Ronald.Yount@AdvancedDisposal.com Dispatcher		Communicates with the entire "TEAM" to get a truck from point "A" to point "B" on time everyday.	Operatio ns Manager	15+ years of experience in the Solid Waste Industry.
Cassia Reynolds <u>Cassia.Reynolds@AdvancedDisposal.co</u> <u>m</u>	Office Manager	Oversees the Customer Service Representatives. It is the role of the CSR's to take routine inbound calls with a smile from all customers, with an objective of preventing residents from going into voice mail at all cost.	General Manager	18+ years of experience in customer service.
Amber Burnam Amber.Burnam@AdvancedDisposal.co m	Administrative Assistant	Works with the "Team" on a daily basis to ensure we provide the services as promised and according to the contract directives.	General Manager	18+years of experience in the Solid Waste Industry





Quotations for proposed services

After providing 10+ years of *excellent rated* service to the City of Kirksville we are privileged to extend our partnership to the residents and their governing leaders that have worked so hard to keep the community clean and beautiful.

Residential Curbside Refuse Collection

Location	Container Size	Monthly Rate	Collection Frequency
Single Resident Household	(One) 65 Gallon Cart	\$12.27 Per Household	Once per week
(Two Unit) Residential Household	(One) 65 Gallon Cart	\$24.54 Per Household	Once Per week
(Three Unit) Residential Household	(One) 65 Gallon Cart	\$36.81 Per Household	Once Per week
Single Senior Citizen Residential Household	(One) 65 Gallon Cart	\$10.13 Per Senior Citizen Household	Once per week

Residential Single Stream Recycling Collection

Container Size	Monthly Rate	Collection Frequency
(One) 65 Gallon Cart	\$0.00	Every other week (EOW)
		111111111111111111111111111111111111111

Residential Glass Recycling

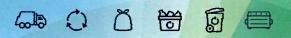
Location Container Size		Monthly Rate	Collection Frequency
Residential Household	(One)18 Gallon bin	\$0.00	Once per month
	City to provide bins		

Residential Bulky Item Pick up

Location	Container Size	Rate	Collection Frequency
Resident Household	(One) Bulky item	1 bulk item for \$0.00	Once per week
		Fee schedule will be provided and updated periodically at fair market value for additional items	

^{*} Each resident is entitled to (One) 65 gallon trash or recycling cart for \$0.00 and may request additional carts for an additional cost per month.



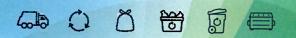


City Services Provided

Location	Container Size	Rate	Collection Frequency
City Hall	(One) 2 Cubic Yard	\$0.00	3X per week
Economic Development	(One) Cubic Yard	\$0.00	1X per week
Fire Department	(One) 2 Cubic Yard	\$0.00	2X per week
Humane Society	(One) 4 Cubic Yard	\$0.00	2X per week
Public Works Complex	(One) 6 Cubic Yard	\$0.00	2X per week
Water Plant	(One) 2 Cubic Yard	\$0.00	2X per week
Wastewater Plant	(One) 2 Cubic Yard	\$0.00	1X per week
Wastewater Plant	(One) 3 Cubic Yard	\$0.00	1X per week
Aquatics Center	(One) 6 Cubic Yard	\$0.00	2X per week
North Park Complex	(One) 6 Cubic Yard	\$0.00	3X per week
Regional Airport	(One) 4 Cubic Yard	\$0.00	1X per week
Public Works Complex (Yard Waste Roll Off Location)	(Two) 20 cubic Yard	\$0.00 Per Pull \$0.00 Rental Fee \$0.00 Tonnage Fee	"On call" limit 50 pulls per year
Public Works Complex (Yard Waste Roll Off Location)	(Two) 20 Cubic Yard	\$225.00 per pull after the first 50 free pulls \$0.00 Rental Fee \$0.00 Tonnage Fee	"On call"
Public Works Complex (Trash Roll Off-Multiple Sites by city order)	(One) 20 Cubic Yard	\$0.00 Per Pull \$0.00 Rental Fee \$0.00 Tonnage fee	"On call" Limit 12 pulls per year
Public Works Complex (Trash Roll Off- Multiple Sites by city order)	(One) 20 Cubic Yard	\$225.00 per pull after first 12 free pulls \$0.00 Rental Fee \$0.00 Tonnage Fee	"On Call"
Downtown Glass Recycle Location 1	(One) 4 Cubic Yard	\$0.00	1X per Month or "On Call" as needed
Downtown Glass Recycle Location 2	(Two) 2 Cubic Yard	\$0.00	1X per Month or "On Call" as needed
Truman College Location 1	(One) 2 Cubic Yard	\$0.00	1X per Month or "On Call" as needed
Shelter Workshop Location 1	(Four) 2 Cubic Yard	\$0.00	1X per Month or "On Call" as needed

^{*}All City Services are provided FREE of charge for the length of the contract unless otherwise specified.





Residential Yard Waste Collection

Location	Container Size	Monthly Rate	Collection Frequency
Residential Household	(One) 65 gallon cart and up to 10 approved bags	\$20.00 per month	1X per Month Based upon participation frequency may be subject
			to change

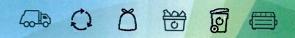
*All yard waste shall be bagged in brown kraft paper bags or packed loosely in the cart provided, not to exceed 50 lbs. The use of plastic bags is expressly prohibited and will not be picked up. Contractor will be responsible for the sign-up service and for all the billing of the service. Service agreement will be for a period of 9 months during Spring, Summer & Fall months (March-November).

Service Enhancements

Advanced Disposal appreciates the recent opportunity to work hand in hand with the city leadership to address the concerns of expensive road repairs. We want to assure city leaders that we take that call to action seriously while also assuring the residents that we have found that delicate balance of safety and efficiency. We have made some operational changes in regards to routing and new maximum truck weights.

- Refuse trucks will be reduced to a 60,000 pound average standard weight to assist the city with reducing wear and tear on community roads.
 - 50,000 pound max standard will not be offered at this time. Our planning team has
 determined that this weight restriction level is not safe or economical and is
 counterproductive to achieving road impact relief goal because of the number of
 additional trucks would be needed to complete routes.
- Recycling trucks will be reduced to a 50,000 pound max standard to assist the city with reducing wear and tear on the streets.
- Advanced Disposal will continue to work with the City to streamline the routing to balance weights during the service week and identify areas of concern where a reroute may alleviate wear.





Pricing Details

- City will retain 5% of billed revenues for all services up from 4% on prior contract.
- Each resident is entitled to (One) 65 gallon trash cart for \$0.00 and may request additional carts for an additional cost per month.
- Each resident is entitled to (One) 65 gallon recycle cart for \$0.00 and may request additional carts for an additional cost per month.
- Fuel Surcharge rate set at \$4.00 per gallon
- All rates will be increased by CPI-U or a maximum of 3% annually at the anniversary of the start date of the agreement.
- Pricing proposal is based from a 5 year agreement with a 5 year extension option.

After a successful vote to move forward with our proposal we will provide an updated agreement to the city.

